

Constructing Success



Working with Developers and Investors

Capability Statement

Helping Developer Clients, and their teams, reduce the consequences of 'Construction Project Commercial Risk' through:

'Designing In' Certainty – Managing Risk; aligning expectations

'Working Out' Great Delivery – Maintaining progress; mitigating problems

'Closing Out' Successfully – Optimising outcomes; resolving disputes equitably



COMMERCIALRISK
MANAGEMENT

Contact: cheryl.moreton@commercialrisk.management

+44 (0)7979 041385 / (0)1494 778963

www.commercialrisk.management

CRM: Working with Developers & Investors

Introduction: CRM is a specialist Chartered QS - Cost Consultancy firm, with extensive capability in Quantum, Programme and Planning and all commercial aspects of construction.

Our focus is on assisting clients, their legal counsel, contractors, consultants, achieve successful and equitable project outcomes, by avoiding, mitigating, managing, and resolving construction disputes.

From conception, through inception, construction, on to Final Account and beyond, CRM provides those involved in procuring and delivering projects the highest levels of informed commercial decision making and effective Risk Management Strategies.

Key to our role is engagement with, and support for, Developer Clients, their investors, professional team and contractors.

Working with, and for, Developers

- CRM provides a full spectrum of commercial services; our guidance spans procurement strategies, contractual matters, commercial protocols and procedures, informed negotiation positioning up to and beyond final account reconciliation and settlement.
- Developers invite CRM to undertake the 'heavy lifting' of commercial analysis and programme and time/delay review and reporting.

This approach ensures Developers have the correctly balanced, comprehensive portfolio of advice when instructing or undertaking project delivery, or when dealing with those issues which arise on most projects and the prevalent and frequent conflict in contemporary construction.

The CRM team has extensive experience in Project Intervention and Dispute Resolution. We understand how projects can drift and how conflict can develop and how it can be mitigated – we provide increased assured delivery.

An intended legacy of our participation is helping client organisations evolve their commercial advantage leading to optimised yields and ROI.

CRM: Working with Developers & Investors

Achieving Equitable Outcomes, Together

- Incremental, 'progressive' approach:

Pre-Contract, High Level Commercial Support and Advice

- Practical construction phase planning and health checks
- Informed construction phase decision making
- Pragmatic conflict management and resolution
- Project recovery strategies
- Dispute resolution – in all forms
- Close out and post contract reconciliation

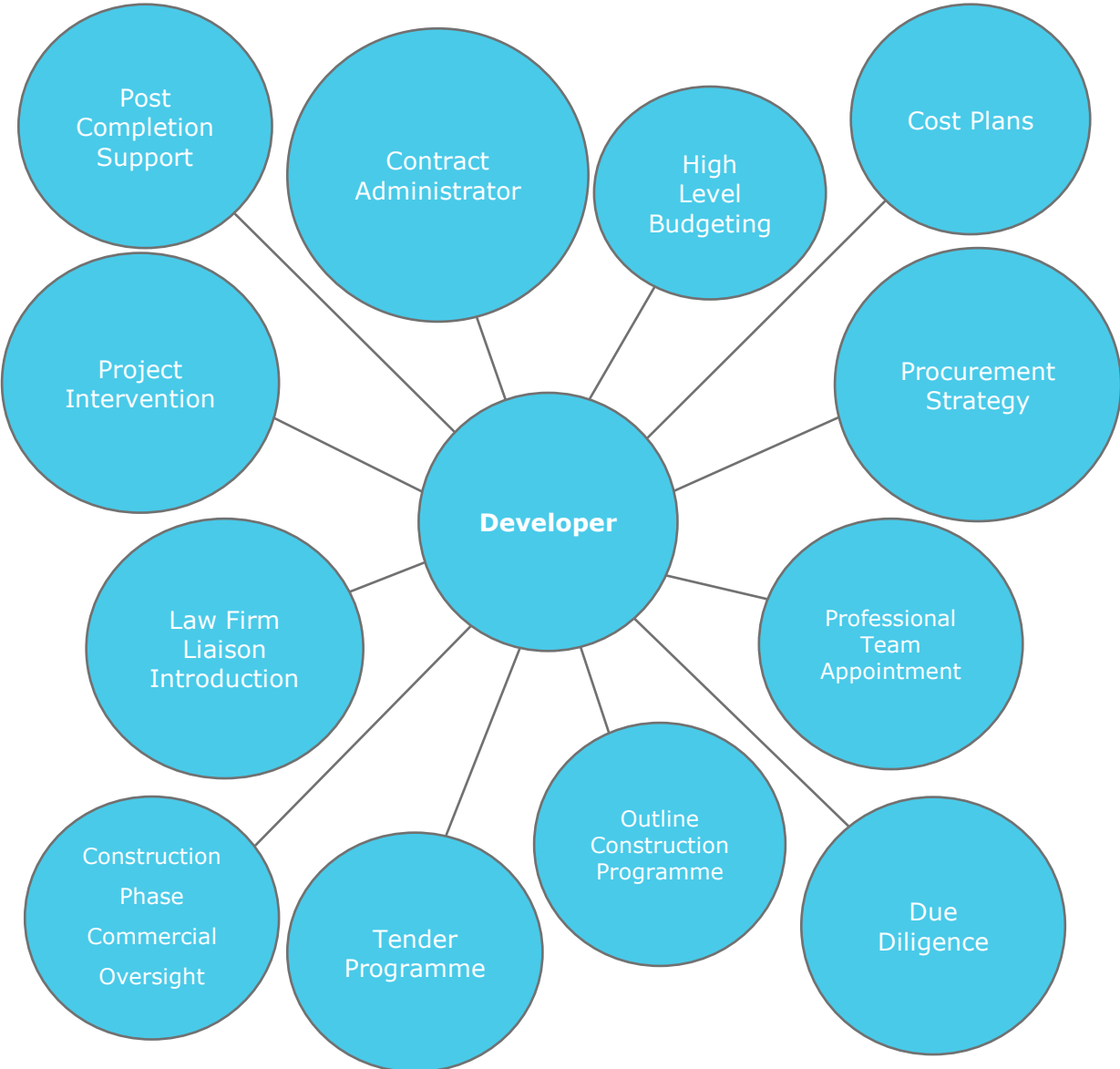
...in partnership, at each stage

- Dispute Resolution: Up to, and including, mediation, adjudication, arbitration and litigation, CRM partners with lawyers in developing and implementing strategies and providing supporting information to achieve optimum outcomes.



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Complementary Service Lines



CRM; A Unique Approach

Led by our Principal, Jason Farnell, a qualified, practising and highly respected and reputed Adjudicator, supported by highly experienced specialist consultants, CRM ensures foreseeable issues are 'designed out', unforeseen conflicts are 'worked out', unavoidable disputes are 'closed out', and irreconcilable differences are resolved in the most equitable way.

Our experience and unique perspective affords our clients, and their advisers, exceptional insight into what the journey to dispute resolution looks like, and the implications of each commercial decision at each stage – ideally helping to reduce the need for expensive, unpredictable and often avoidable litigation.

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Office locations

Sansomes Cottage

Angel Lane

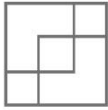
New Milton

Hampshire

Bh25 5PT

Tel: +44 (0)1494 778963

Email: contact@commercialrisk.management



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